



## CERTIFIED CREDIT PROFESSIONALS (CCP)

### ADVANCED LEVEL

#### DEBT RECOVERY MANAGEMENT

**TUESDAY: 2 December 2025. Afternoon Paper.**

**Time Allowed: 3 hours.**

**This paper consists of five (5) questions. Answer ALL questions. Marks allocated to each question are shown at the end of the question.**

#### **QUESTION ONE**

(a) Explain **THREE** differences between “Creditors Voluntary Liquidation” and “Compulsory Liquidation”. (6 marks)

(b) Describe **THREE** ways of referring a matter to arbitration. (6 marks)

(c) Analyse **FOUR** benefits of the debtor’s statement of affairs in bankruptcy proceedings. (8 marks)

**(Total: 20 marks)**

#### **QUESTION TWO**

(a) An acknowledgement of debt can significantly impact the viability of recovery.

With reference to the above statement, summarise **FOUR** impacts of debt acknowledgement on the creditor’s ability to recover the debt in Court. (8 marks)

(b) (i) With reference to Cross-Border Insolvency, explain **FOUR** objectives of the UNCITRAL Model Law on Cross-Border Insolvency. (4 marks)

(ii) Discuss **FOUR** challenges that countries might face in adopting the UNCITRAL legislation. (8 marks)

**(Total: 20 marks)**

#### **QUESTION THREE**

(a) Identify **FOUR** limitations of arbitration in debt recovery. (4 marks)

(b) Examine **FOUR** roles of Alternative Insolvency Procedures in debtor’s rehabilitation. (8 marks)

(c) Given that partners must mutually agree on capital contributions, propose **FOUR** rules they could adopt to effectively govern capital contributions within a partnership. (8 marks)

**(Total: 20 marks)**

#### **QUESTION FOUR**

(a) Highlight **FOUR** statutes governing debt recovery legal framework. (4 marks)

(b) Discuss **FOUR** responsibilities of an auctioneer in exercising due care when managing property during debt recovery proceedings. (8 marks)

(c) Interpret **FOUR** circumstances under which the court may discharge or revoke a voluntary arrangement. (8 marks)

**(Total: 20 marks)**

**QUESTION FIVE**

(a) Highlight **FOUR** requirements for eligibility to be granted an auctioneer's licence. (4 marks)

(b) In the context of corporate insolvency under Kenya's Insolvency Act, 2015, identify **FOUR** features of receivership. (8 marks)

(c) In the context of insolvency of natural persons, evaluate **FOUR** functions of courts in managing the insolvency process. (8 marks)

**(Total: 20 marks)**

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## CCP ADVANCED LEVEL

### DEBT RECOVERY MANAGEMENT

TUESDAY: 19 August 2025. Afternoon Paper.

Time Allowed: 3 hours.

Answer **ALL** questions. Marks allocated to each question are shown at the end of the question. Do NOT write anything on this paper.

#### QUESTION ONE

(a) Enumerate **FOUR** circumstances when a court might decline to discharge a bankrupt. (4 marks)

(b) Explain **FOUR** implied rights of partners in relation to the management of partnership affairs under the Partnership Act Cap. 29, Laws of Kenya. (8 marks)

(c) A company was declared insolvent under the Insolvency Act 2015, when it was unable to pay its bank loan. With reference to the above statement, discuss **FOUR** effects of this insolvency on its ability to continue with business. (8 marks)

**(Total: 20 marks)**

#### QUESTION TWO

(a) With reference to the auction processes, highlight **FOUR** limitations of using auctions as a method of debt recovery. (4 marks)

(b) Examine **FOUR** roles of the Summary Instalment Order under Debt Act, Cap 42. (8 marks)

(c) With reference to the UNCITRAL Model Law on Cross-Border Insolvency, analyse **FOUR** areas of cooperation between the courts of the enacting state and foreign representatives in cross-border insolvency proceedings. (8 marks)

**(Total: 20 marks)**

#### QUESTION THREE

(a) Outline **SIX** salient rules of arbitration stipulated in the UNCITRAL Insolvency rules. (6 marks)

(b) With reference to corporate insolvency, summarise **SIX** circumstances when the court could order for the administration of a company in lieu of liquidation. (6 marks)

(c) Describe **FOUR** features of an Individual Voluntary Arrangement (IVA) as an alternative to bankruptcy for a debtor facing financial difficulties. (8 marks)

**(Total: 20 marks)**

#### QUESTION FOUR

(a) Outline **FOUR** types of persons who are given special treatment under bankruptcy proceedings. (4 marks)

(b) Examine **FOUR** advantages offered by an out-of-court settlement to an individual debtor. (8 marks)

(c) A person who suffers damages due to an unlawful exercise of any power by a licensed auctioneer shall be entitled to recover damages directly suffered by him, explain **FOUR** ways in which a person may recover damages from an auctioneer. (8 marks)

**(Total: 20 marks)**

**QUESTION FIVE**

(a) Bankruptcy Act and winding up proceedings were collapsed into one law, the Insolvency Act, 2015.

With reference to the above statement, outline **SIX** rights of creditors during bankruptcy proceedings involving natural persons under the Insolvency Act, 2015. (6 marks)

(b) In the context of corporate insolvency, identify **SIX** roles of the committee of inspection. (6 marks)

(c) With reference to the Arbitration Act, explain **FOUR** exceptions under which a court may refuse to stay legal proceedings despite the existence of an arbitration agreement. (8 marks)

**(Total: 20 marks)**

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## CCP ADVANCED LEVEL

### DEBT RECOVERY MANAGEMENT

WEDNESDAY: 23 April 2025. Afternoon Paper.

Time Allowed: 3 hours.

**Answer ALL questions. Marks allocated to each question are shown at the end of the question. Do NOT write anything on this paper.**

#### QUESTION ONE

(a) A person who ceases to be a partner after the breakup of a partnership is treated to continue to be a partner for the purpose of winding up.

With reference to the above statement, identify **FOUR** circumstances under which a person may cease to be a partner. (4 marks)

(b) Summarise **FOUR** Acts of Parliament that govern debt recovery. (8 marks)

(c) A bankrupt commits an offence if during the two years immediately preceding the application to the Court for a bankruptcy order or at any time after the application was made they engage in certain prohibited actions relating to documents.

With reference to the above statement, discuss **FOUR** bankruptcy offences related to the documents. (8 marks)

**(Total: 20 marks)**

#### QUESTION TWO

(a) In the context of insolvency of natural persons, enumerate **FOUR** objectives of granting an administration order. (4 marks)

(b) Cross-border insolvency presents legal and practical challenges due to differences in national laws and jurisdictions.

With reference to the above statement, discuss **FOUR** challenges encountered in handling cross-border insolvencies. (8 marks)

(c) With reference to Auctioneers Act, assess **FOUR** orders the Auctioneers Board may give after the confirmation of a misconduct by an auctioneer. (8 marks)

**(Total: 20 marks)**

#### QUESTION THREE

(a) Summarise the order of priority in the distribution of assets of a company during liquidation. (6 marks)

(b) Describe **THREE** rules governing termination of arbitral proceedings. (6 marks)

(c) Discuss **FOUR** liabilities of a partner in a limited liability partnership. (8 marks)

**(Total: 20 marks)**

**QUESTION FOUR**

(a) With respect to the Arbitration Act Cap 49, highlight **FOUR** conditions for enforcement of a foreign arbitral award. (4 marks)

(b) Describe **FOUR** concerns that could arise in using alternative dispute resolutions (ADR) in debt recovery. (8 marks)

(c) With reference to Insolvency Act 2015, summarise **FOUR** provisions that govern corporate insolvency. (8 marks)

**(Total: 20 marks)**

**QUESTION FIVE**

(a) With reference to Auctioneers' Rules 2009, identify **SIX** parties required to be represented in the Auctioneers Board. (6 marks)

(b) A receiving order is a formal order issued by a court in insolvency proceedings. Discuss **THREE** effects of the receiving order. (6 marks)

(c) With reference to Summary Instalment Order, explain **FOUR** ways of treating claims of creditors when summary instalment order has effect. (8 marks)

**(Total: 20 marks)**

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## CCP ADVANCED LEVEL

### DEBT RECOVERY MANAGEMENT

TUESDAY: 3 December 2024. Afternoon Paper.

Time Allowed: 3 hours.

Answer ALL questions. Marks allocated to each question are shown at the end of the question. Do NOT write anything on this paper.

#### QUESTION ONE

(a) Explain **SIX** powers of an official receiver. (6 marks)

(b) Explain **SIX** contents of a court's letter of instruction to an auctioneer. (6 marks)

(c) With reference to dissolution of a partnership business, examine **FOUR** events that will bring about non-judicial dissolution of a partnership. (8 marks)

**(Total: 20 marks)**

#### QUESTION TWO

(a) Analyse **SIX** components of an arbitration clause. (6 marks)

(b) Explain **THREE** powers of the court with regard to issuing interim orders when an individual seeks an alternative process to bankruptcy. (6 marks)

(c) Examine **FOUR** specific circumstances under the Bankruptcy Act in which a debtor is considered to have committed an act of bankruptcy. (8 marks)

**(Total: 20 marks)**

#### QUESTION THREE

(a) Explain **FOUR** roles of an administrative receiver when dealing with the assets of a company to satisfy claims during liquidation. (4 marks)

(b) The Model Law on cross-border insolvencies does not seek to unify substantive insolvency law, rather, it focuses on encouraging cooperation and coordination between jurisdictions.

In relation to the above statement, explain **FOUR** principles of Model Law. (8 marks)

(c) With reference to Partnership Act Chapter 29, discuss **FOUR** provisions governing the appointment of a receiver manager. (8 marks)

**(Total: 20 marks)**

#### QUESTION FOUR

(a) With reference to Insolvency Act 2015, highlight **SIX** contents of a notice relating to bankruptcy. (6 marks)

(b) Lawmakers from various countries have explicitly identified and evaluated a wide range of desired benefits to be achieved by an insolvency regime for natural persons.

Discuss **THREE** benefits of an insolvency regime for natural persons. (6 marks)

(c) The Arbitration Act of Kenya CAP 49, defines arbitration as domestic if arbitration agreement provides expressly or by implication for arbitration in Kenya.

Describe **FOUR** provisions of an arbitration agreement which indicate that arbitration proceedings are domestic. (8 marks)

**(Total: 20 marks)**

**QUESTION FIVE**

(a) Enumerate **SIX** rules governing content of an advertisement by an auctioneer. (6 marks)

(b) Explain **THREE** situations for which the UNCITRAL Model Law on cross-border insolvency applies. (6 marks)

(c) With reference to Debt (Summary Recovery) Act CAP 42, discuss **FOUR** provisions governing the procedure for committal of a debtor to civil jail. (8 marks)

**(Total: 20 marks)**

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## CCP ADVANCED LEVEL

### DEBT RECOVERY MANAGEMENT

**TUESDAY: 20 August 2024. Afternoon Paper.**

**Time Allowed: 3 hours.**

**Answer ALL questions. Marks allocated to each question are shown at the end of the question. Do NOT write anything on this paper.**

#### QUESTION ONE

(a) Explain the application of the following terms as used in corporate insolvency:

- (i) Misfeasance. (2 marks)
- (ii) Fraudulent preference. (2 marks)

(b) Discuss **FOUR** provisions that govern the protection of property acquired by a partner after dissolution of a partnership. (8 marks)

(c) Model law respects the differences among national procedural laws and does not seek to achieve substantive unification of insolvency law. With reference to this statement, propose **FOUR** solutions that promote a uniform approach to cross-border insolvency. (8 marks)

**(Total: 20 marks)**

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#### QUESTION TWO

(a) With reference to Auctioneers Act, cap 526, highlight **SIX** punishments against an auctioneer when found guilty of misconduct. (6 marks)

(b) Explain **SIX** reasons for enactment of insolvency and bankruptcy laws. (6 marks)

(c) Discuss **FOUR** grounds on which the official receiver may disqualify the debtor from entering a no-asset procedure. (8 marks)

**(Total: 20 marks)**

#### QUESTION THREE

(a) With reference to Auctioneers Act Section 2, summarise **FIVE** principal activities of an auctioneering business. (5 marks)

(b) Explain **FIVE** circumstances under which a bankruptcy petition may be dismissed. (5 marks)

(c) With reference to Arbitration Act Section 35(2), discuss **FIVE** conditions under which a High Court may set aside an arbitral award. (10 marks)

**(Total: 20 marks)**

#### QUESTION FOUR

(a) State **FOUR** types of orders that may be issued by a court to benefit a former partner during dissolution. (4 marks)

(b) Explain **FOUR** consequences that directors and officers of a company may face if they continue to conduct business while the company is insolvent. (8 marks)

(c) Propose **FOUR** grounds on which a court can refuse to recognise proceedings with foreign courts during liquidation by a creditor in another country. (8 marks)

**(Total: 20 marks)**

**QUESTION FIVE**

(a) With reference to insolvency of natural persons, state **FOUR** rules governing public hearings. (4 marks)

(b) Summarise **FOUR** qualifications of an arbitrator. (8 marks)

(c) Discuss **FOUR** circumstances under which a court may wind up a company. (8 marks)

**(Total: 20 marks)**

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## CCP ADVANCED LEVEL

### DEBT RECOVERY MANAGEMENT

**TUESDAY: 23 April 2024. Afternoon Paper.**

**Time Allowed: 3 hours.**

**Answer ALL questions. Marks allocated to each question are shown at the end of the question. Do NOT write anything on this paper.**

#### **QUESTION ONE**

(a) Discuss the following terms as used in debt recovery management:

- (i) Bankruptcy trustee. (2 marks)
- (ii) Compulsory liquidation. (2 marks)
- (iii) A bankruptcy notice. (2 marks)

(b) The auctioneers' business as per Auctioneers Act Cap 526, is regulated by the Auctioneers' Licensing Board. Highlight **SIX** functions of the board. (6 marks)

(c) When a company enters into liquidation, a liquidator is appointed to investigate the company's financial affairs. Explain **FOUR** duties of a liquidator in relation to liquidation. (8 marks)

**(Total: 20 marks)**

#### **QUESTION TWO**

(a) With reference to Debt (Summary Recovery) Act Cap 42, describe **TWO** conditions under which a person may not be committed to prison in default of money payable. (4 marks)

(b) Evaluate **FOUR** conditions under which the High Court may set aside an arbitral award. (8 marks)

(c) In accordance with alternatives to bankruptcy, a debtor who is insolvent may enter into a voluntary arrangement with creditors. Summarise **FOUR** alternatives of bankruptcy. (8 marks)

**(Total: 20 marks)**

#### **QUESTION THREE**

(a) Highlight **SIX** roles of the United Nations Commission on International Trade Law (UNCITRAL) as a source of Insolvency law. (6 marks)

(b) John Bonoko and Skylab Owino operate a partnership in Kenya. Bonoko intends to leave the country and hence seeks for dissolution of the partnership. Explain **FOUR** rules governing distribution of partners' assets on winding up. (8 marks)

(c) Analyse **THREE** debts that cannot be extinguished or discharged after a bankruptcy order is given. (6 marks)

**(Total: 20 marks)**

**QUESTION FOUR**

(a) With reference to insolvency of natural persons, a debtor can file a petition in form 10 under the First Schedule of regulations. Enumerate **FOUR** documents that accompany the debtor's application for bankruptcy. (4 marks)

(b) Describe **FOUR** characteristics of negotiation as an Alternative Dispute Resolution (ADR) mechanism. (8 marks)

(c) Summarise **FOUR** advantages of sale by auction. (8 marks)

**(Total: 20 marks)**

**QUESTION FIVE**

(a) With reference to bankruptcy proceedings:

(i) State **FOUR** conditions under which a creditor may make an application for bankruptcy. (4 marks)

(ii) Summarise **FOUR** powers of a bankruptcy trustee. (4 marks)

(b) Suggest **SIX** grounds for the petition for a compulsory liquidation. (6 marks)

(c) Model law is typically a detailed set of provisions embodying the international, regional or sub regional standards on a particular subject, developed for the purpose of facilitating the adoption of national legislation.

Explain **THREE** forms of cooperation needed for model law application in countries within its jurisdictions. (6 marks)

**(Total: 20 marks)**

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## CCP ADVANCED LEVEL

### DEBT RECOVERY MANAGEMENT

**TUESDAY: 5 December 2023. Afternoon Paper.**

**Time Allowed: 3 hours.**

**Answer ALL questions. Marks allocated to each question are shown at the end of the question. Do NOT write anything on this paper.**

#### **QUESTION ONE**

(a) With reference to Corporate Insolvency Act, explain the following terms:

(i) Fraudulent trading. (2 marks)

(ii) Wrongful trading. (2 marks)

(b) Assess **FOUR** benefits of filing bankruptcy proceedings in the insolvency of natural persons. (8 marks)

(c) Summarise **EIGHT** steps of the liquidation of a company by court. (8 marks)

**(Total: 20 marks)**

#### **QUESTION TWO**

(a) With reference to cross-border insolvencies as provided for under the United Nations Commission on International Trade Law (UNCITRAL):

(i) Explain the “Hotchpot rule”. (2 marks)

(ii) Describe **FOUR** functions of the UNCITRAL Model Law on Cross-Border Insolvency. (4 marks)

(b) Maji Mazuri Enterprises, a Limited Liability Partnership has hired a new administration manager who is urgently required to file annual returns with the Registrar of Companies.

#### **Required:**

Advise Maji Mazuri on the **SIX** contents of an annual return. (6 marks)

(c) Examine **FOUR** provisions governing termination of an arbitrator on account of failure or impossibility to act upon his appointment. (8 marks)

**(Total: 20 marks)**

#### **QUESTION THREE**

(a) State **FOUR** parties who can petition for a compulsory liquidation. (4 marks)

(b) Describe **THREE** jurisdictions of magistrate with regard to the Debt (Summary recovery) Act, Cap 42. (6 marks)

(c) Describe **THREE** types of liquidation. (6 marks)

(d) With reference to the Auctioneers Act, outline **FOUR** responsibilities of an auctioneer on the seized goods. (4 marks)

**(Total: 20 marks)**

**QUESTION FOUR**

(a) Enumerate **FIVE** contents of the bankrupt's statement of financial position lodged with the official receiver. (5 marks)

(b) Explain the **SEVEN** steps procedure for creditors' voluntary liquidation. (7 marks)

(c) Propose **FOUR** ways of releasing a liquidator from liquidator's obligations. (8 marks)

**(Total: 20 marks)**

**QUESTION FIVE**

(a) Outline **FOUR** criteria for entry to the no-asset procedure with regard to the Insolvency Act, 2015. (4 marks)

(b) State **FOUR** forms of arbitration agreement. (4 marks)

(c) On commencement of liquidation of a limited liability partnership, custody and control of partnership property rests in the liquidator.

Summarise **SIX** powers conferred upon the liquidator to facilitate an effective liquidation process. (6 marks)

(d) Assess **SIX** properties not liable to attachment by the auctioneer during the auction process. (6 marks)

**(Total: 20 marks)**

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## CCP ADVANCED LEVEL

### DEBT RECOVERY MANAGEMENT

**TUESDAY: 22 August 2023. Afternoon Paper.**

**Time Allowed: 3 hours.**

**Answer ALL questions. Marks allocated to each question are shown at the end of the question. Do NOT write anything on this paper.**

#### **QUESTION ONE**

(a) Explain the following terms as used in debt recovery management:

- (i) Operational creditor. (2 marks)
- (ii) Consumer arbitration. (2 marks)

(b) Describe **FOUR** steps to be taken in making an application for recognition of a foreign proceeding in cross border insolvency. (8 marks)

(c) Evaluate **FOUR** steps for voluntarily liquidation of a company by members or creditors. (8 marks)

**(Total: 20 marks)**

#### **QUESTION TWO**

(a) With reference to section 59A of Civil Procedures Act on arbitration, state **SIX** functions of the mediation accreditation committee. (6 marks)

(b) Enumerate **SIX** characteristics of corporations. (6 marks)

(c) Describe **FOUR** consequences of being adjudged bankrupt. (8 marks)

**(Total: 20 marks)**

#### **QUESTION THREE**

(a) State **FOUR** considerations that a court might take into account when making an order to remove a partner from a partnership. (4 marks)

(b) A judgement has been entered against John Kanyi for failure to pay a debt owed to Malimali Ltd. Consequently, an attachment order has been obtained by Kali Auctioneers who have advertised his properties for sale by auction.

##### **Required:**

Advise John Kanyi on the **EIGHT** steps that would be followed by Kali Auctioneers in the auctioning process. (8 marks)

(c) Assess **FOUR** circumstances under which a company's property becomes divisible among its creditors. (8 marks)

**(Total: 20 marks)**

#### **QUESTION FOUR**

(a) Analyse **THREE** provisions governing the contribution of capital by partners in a partnership. (6 marks)

(b) Analyse **SIX** responsibilities of a conciliator in the resolution of business disputes. (6 marks)

(c) With reference to insolvency of natural persons under the Insolvency Act 2015, describe the process of bankruptcy proceedings and the three alternatives to bankruptcy that are available for utility by financially distressed debtors. (8 marks)

**(Total: 20 marks)**

**QUESTION FIVE**

(a) Explain **FOUR** reasons for revoking an auctioneers' licence. (4 marks)

(b) Transnational Company Ltd. has been declared insolvent. An official receiver has been appointed and has called for a creditors' meeting on 30 September 2023. Kalama Zoo Ltd., one of the creditors in the insolvency proceedings will not be able to attend the meeting.

**Required:**  
Advise Kalama Zoo Ltd. on the **SIX** persons that may be appointed to represent them at the creditors' meeting. (6 marks)

(c) Discuss **FIVE** provisions governing the rights to appeal against refusal to act as an official receiver. (10 marks)

**(Total: 20 marks)**

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## CCP ADVANCED LEVEL

### DEBT RECOVERY MANAGEMENT

**TUESDAY: 25 April 2023. Afternoon Paper.**

**Time Allowed: 3 hours.**

**Answer ALL questions. Marks allocated to each question are shown at the end of the question. Do NOT write anything on this paper.**

#### **QUESTION ONE**

(a) (i) Distinguish between “Domestic dispute arbitration” and “International dispute arbitration”. (4 marks)

(ii) List **FOUR** duties of a debtor in bankruptcy proceedings. (4 marks)

(b) Explain **THREE** provisions regarding claims of creditors upon effecting a summary instalments order (SIO). (6 marks)

(c) Evaluate **THREE** effects of the provisional liquidator’s appointment under the partnership Act. (6 marks)

**(Total: 20 marks)**

#### **QUESTION TWO**

(a) With reference to the auction process in your country:

(i) State **FOUR** rules that govern sale by auction. (4 marks)

(ii) Summarise **SIX** contents of a register of warrants and letters of instruction. (6 marks)

(b) Discuss **FIVE** ways a court may decree dissolution of partnership on application by a partner. (10 marks)

**(Total: 20 marks)**

#### **QUESTION THREE**

(a) Explain the following terms as used in the insolvency laws in your country:

(i) Official Receiver. (2 marks)

(ii) Supervisor. (2 marks)

(iii) Administrator. (2 marks)

(b) Identify **THREE** prohibitions of an adjudged bankrupt. (6 marks)

(c) Describe **FOUR** common features of Insolvency Laws. (8 marks)

**(Total: 20 marks)**

#### **QUESTION FOUR**

(a) State **FOUR** circumstances under which a person is deemed to have an insolvency status. (4 marks)

(b) Enumerate **SIX** powers of insolvency representatives. (6 marks)

(c) Summarise **FIVE** stages followed in filing a bankruptcy petition in your country. (10 marks)

**(Total: 20 marks)**

#### **QUESTION FIVE**

(a) Highlight **FOUR** reliefs that may be granted upon recognition of foreign proceedings. (4 marks)

(b) Discuss **FOUR** consequences of dissolution of a partnership. (8 marks)

(c) Explain **FOUR** grounds that a creditor could use to file for bankruptcy petition against a debtor. (8 marks)

**(Total: 20 marks)**



## CCP ADVANCED LEVEL

### DEBT RECOVERY MANAGEMENT

**TUESDAY: 6 December 2022. Afternoon Paper.**

**Time Allowed: 3 hours.**

**Answer ALL questions. Marks allocated to each question are shown at the end of the question. Do NOT write anything on this paper.**

#### **QUESTION ONE**

(a) (i) Distinguish between “debt management” and “debt protection plan”. (4 marks)

(ii) Outline **FOUR** elements of a debt management plan. (4 marks)

(b) Identify **THREE** instances when mediation is deemed to have been terminated. (6 marks)

(c) Describe **THREE** instances where the provisions of modern laws on cross border insolvency by United Nations Commission on International Trade Law (UNCITRAL) are applicable in your country jurisdiction. (6 marks)

**(Total: 20 marks)**

#### **QUESTION TWO**

(a) With reference to Insolvent Act 2015, state **FOUR** characteristics of a company in financial distress. (4 marks)

(b) Explain **THREE** ways that could be used to expel a partner in a partnership. (6 marks)

(c) Describe the process of raising complaints against a licensed auctioneer. (10 marks)

**(Total: 20 marks)**

#### **QUESTION THREE**

(a) Enumerate **FOUR** techniques used to avoid bankruptcy. (4 marks)

(b) With reference to alternatives to bankruptcy:

(i) Explain the term “summary instalment order”. (2 marks)

(ii) State **SIX** types of information contained in an application for summary installment order. (6 marks)

(c) Examine **FOUR** general principles of Alternative Dispute Resolution (ADR). (8 marks)

**(Total: 20 marks)**

#### **QUESTION FOUR**

(a) Explain the following terms:

(i) Foreign limited partnership. (2 marks)

(ii) Stay of legal proceedings. (2 marks)

(b) Mauzo Sacco is an employee-based Sacco for employees of DTN Company Limited. DTN Company Ltd. deals in manufacturing and packaging business at the EPZ industrial park. The company’s major source of raw materials is Eastern Europe. Due to the ongoing Russia-Ukraine war, the firm has been out of production since Mid-March 2022.

Barley, a major raw material, has been in short supply. Due to these disruptions, the employees have not been paid for the last six months. A corporate loan of Sh.400 million and suppliers bills of Sh.2 billion are outstanding. The net salaries and Sacco employees' deductions to the Sacco for six months have not been paid. Some of the creditors have applied for creditors' liquidation as a way of recovering their debts.

**Required:**

As an expert in debt management appointed by the Chief Executive Officer of the Sacco, assess **FOUR** effects of liquidation on the outstanding employees' compensation (8 marks)

(c) Describe **FOUR** offences under the Insolvency Act, 2015 for which an undischarged bankrupt could be found liable. (8 marks)

**(Total: 20 marks)**

**QUESTION FIVE**

(a) List **FOUR** circumstances that may lead to a break-up of a partnership. (4 marks)

(b) Examine **FOUR** aspects that are generally covered by insolvency law in your country. (8 marks)

(c) Describe **FOUR** features that would be embedded in a security rights system to protect the interests of persons who avail immovable property as security. (8 marks)

**(Total: 20 marks)**



## CCP ADVANCED LEVEL

### DEBT RECOVERY MANAGEMENT

**TUESDAY: 2 August 2022. Afternoon paper.**

**Time Allowed: 3 hours.**

**Answer ALL questions. Marks allocated to each question are shown at the end of the question. Do NOT write anything on this paper.**

#### **QUESTION ONE**

(a) Explain the following terms:

(i) Bankruptcy trustee. (2 marks)

(ii) Preferential debts. (2 marks)

(b) Summarise two circumstances under which the court may refuse to adjudge a debtor bankrupt. (4 marks)

(c) The insolvency regulations may fix or prescribe the amount or rates of fees chargeable.

With reference to the above statement, outline four criteria used to determine the rates charged by receivers. (4 marks)

(d) Assess four purposes of granting an administration order to a corporate. (8 marks)

**(Total: 20 marks)**

#### **QUESTION TWO**

(a) With reference to United Nations Commission on International Trade Law (UNCITRAL):

(i) Explain three methods of appointing insolvency representatives. (3 marks)

(ii) Outline three characteristics of bodies responsible for regulating insolvency representatives. (3 marks)

(b) Analyse six benefits of selling at the auction. (6 marks)

(c) With reference to dissolution of a partnership, discuss four powers of a liquidator. (8 marks)

**(Total: 20 marks)**

#### **QUESTION THREE**

(a) Secured creditors are paid out of the proceeds of their security. Apart from this, available funds are applied to the rest.

With reference to the above statement, list the order of application of the surplus. (6 marks)

(b) Discuss four conditions under which an arbitral award may be set aside by the High Court. (8 marks)

(c) List six characteristics of a partnership. (6 marks)

**(Total: 20 marks)**

#### **QUESTION FOUR**

(a) With reference to a Summary Instalments Order (SIO), explain four responsibilities of the person seeking more time to settle their debts. (4 marks)

(b) Enumerate four contents of the statement of application for partnership insolvency. (4 marks)

(c) (i) Explain three requirements for appointment as an insolvency practitioner. (3 marks)

(ii) Outline three circumstances under which a natural person may be disqualified from acting as an insolvency practitioner. (3 marks)

(d) Examine three grounds for application of liquidation of company on public interest. (6 marks)

**(Total: 20 marks)**

**QUESTION FIVE**

(a) Differentiate between member's liquidation and creditor's liquidation. (4 marks)

(b) Enumerate three circumstances in which an unregistered company can be liquidated. (3 marks)

(c) Identify five parties who may make an application to the court for an administration order in respect of a company. (5 marks)

(d) Discuss four provisions of liability contributions of present and former members toward payment of debts and expenses of liquidation. (8 marks)

**(Total: 20 marks)**

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## CCP ADVANCED LEVEL

### DEBT RECOVERY MANAGEMENT

**TUESDAY: 5 April 2022. Afternoon paper.**

**Time Allowed: 3 hours.**

**Answer ALL questions. Marks allocated to each question are shown at the end of the question. Do NOT write anything on this paper.**

#### **QUESTION ONE**

(a) Explain the following terms:

- (i) Arbitration agreement. (2 marks)
- (ii) Arbitral award. (2 marks)
- (iii) Arbitral tribunal. (2 marks)

(b) The Auctioneers Board shall keep a register, in such form as it may determine, of all licences issued.

With reference to the above statement, list four particulars of the register of licenses that the Auctioneers Board is required to keep. (4 marks)

- (c) With reference to the United Nations Commission on International Trade Law (UNCITRAL) recommendations, summarise five purposes of legislative provisions with regard to treatment of creditors. (5 marks)
- (d) In relation to mediation in Kenya, enumerate five members of the Mediation Accreditation Committee. (5 marks)

**(Total: 20 marks)**

#### **QUESTION TWO**

- (a) In relation to dissolution of partnerships, analyse five powers of the court upon hearing an application for an administration order. (5 marks)
- (b) Effective insolvency law systems have a number of objectives.

With reference to the above statement, explain eight objectives that insolvency law systems should aspire to attain. (8 marks)

- (c) Describe seven persons who might make an application to the court challenging the decision taken at the creditors' meeting on the ground that the debtor's proposal that was approved at the meeting unfairly affects the interests of the debtor's creditors. (7 marks)

**(Total: 20 marks)**

#### **QUESTION THREE**

- (a) With reference to the criteria for entry to no-asset procedure, analyse three duties of a debtor after entry to no-asset procedure. (6 marks)

(b) List four contents of court warrant or letter of instruction in each of the cases below:

- (i) Movable property. (4 marks)
- (ii) Immovable property. (4 marks)

- (c) Examine three demerits of carrying out the threat of bankruptcy on a creditor. (6 marks)

**(Total: 20 marks)**

**QUESTION FOUR**

(a) The insolvency law should clearly specify the debtor's obligations in respect of insolvency proceedings. Those obligations should arise on the commencement of, and continue throughout those proceedings.

With reference to the above statement, discuss four obligations of the debtor in respect of insolvency proceedings. (8 marks)

(b) With reference to insolvency proceedings:

(i) Outline two rights of the creditors' committee. (2 marks)

(ii) Summarise three functions of the creditors committee. (3 marks)

(c) Highlight seven circumstances where an arbitral award may be set aside by the High Court. (7 marks)

**(Total: 20 marks)**

**QUESTION FIVE**

(a) Outline four circumstances when the Official Receiver may revoke an authorisation granted to act as an insolvency practitioner. (4 marks)

(b) Explain four distinctions between "Arbitration" and "Conciliation" as legal methods of resolving disputes. (8 marks)

(c) In relation to bankruptcy proceedings, summarise three classes of properties that a bankrupt can retain as personal property. (3 marks)

(d) Enumerate five circumstances that necessitated the development of model law on cross-border insolvency. (5 marks)

**(Total: 20 marks)**

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## CCP ADVANCED LEVEL

### PILOT PAPER

### DEBT RECOVERY MANAGEMENT

December 2021.

Time Allowed: 3 hours.

**Answer ALL questions. Marks allocated to each question are shown at the end of the question.**

#### QUESTION ONE

Bamboo Knitters obtained an arbitration award in year 2020 against Socrates Importers and Forwarders. This was from a commercial dispute of wrongful claim of Sh.20 million which was an error in application of exchange rate by the importer billing department. The import used Sterling Pound rate instead of UAE currency. The importer has since failed to honour the award.

**Required:**

(a) Advise Bamboo Knitters an alternative to formal reinforcement of the Arbitral award it can use to enforce the award. (6 marks)

(b) Explain what is meant by the terms:

- (i) Debtor – Initiated Arbitration. (2 marks)
- (ii) Consumer Arbitration. (2 marks)

(c) An inter-ministerial team formed by the government of your country to address the MSE, insolvency disputes, has invited you to get your advise on how to improve on the legal framework governing bankruptcy disputes among MSEs'. (8 marks)

**Required:**

As a debt specialist, advise the inter-ministerial team on eight objectives of effective insolvency systems for MSEs according to the principles for effective insolvency and creditor/debtor regimes issued by the World Bank. (8 marks)

(d) In relation to corporate insolvency, explain the term “operational creditor”. (2 marks)

**(Total: 20 marks)**

#### QUESTION TWO

(a) Highlight set of information obtained from a judgement debtor during questioning by the court. (7 marks)

(b) “Administration has been mentioned as best alternative compared to liquidation”.

**Required:**

- (i) Enumerate five persons who can make application of administration order to the court. (5 marks)
- (ii) Explain the term “administration order”. (2 marks)

(c) Describe the order of setting claims for a company that goes into liquidation. (6 marks)

**(Total: 20 marks)**

### QUESTION THREE

(a) Kawedo is a limited liability partnership. The partners are Mr. Kamau, Mr. Weru and Ms. Damiana. The two have been operating the business for 20 years. A dispute between two partners and one partner Mr. Weru is threatening to bring the partnership to a standstill. Mr. Weru, negotiated a financing deal seeking Sh.2 billion COVID fund established by Tourism fund, without disclosing to the partners the commission for marketing. Kamau and Damiana are claiming that Mr. Weru has blood ties with the Fund Manager and that the fund is negotiated at a fixed interest rate rather than reducing balance.

**Required:**

(i) Analyse six actions by a partner that may be considered as having acted in bad faith. (6 marks)

(ii) Advise partner Weru on three obligations he has in the discharge of his duty of disclosure. (3 marks)

(b) Mr. Oyugi is the chairperson of Keroka Business Owners Association. A member of the association can directly lend to each other either in kind or in cash. In the last three years, the chairperson has noted a trend of mudslinging, defamation cases and libel among his members. This is as a result of failure by some members to honour payment agreement on soft loans and trade credit advance to them by their fellow business owners. Mr. Oyugi has heard of newly established small claims court that can expeditiously help resolve disputes compared to magistrates' court.

**Required:**

Advise Mr. Oyugi on:

(i) Claims that his member have which cannot be addressed through small claim's court. (7 marks)

(ii) Advantages of small claims court over magistrate court in following up of personal debts. (4 marks)

**(Total: 20 marks)**

### QUESTION FOUR

(a) "Court Action for Debt Recovery should be considered as the last resort".

**Required:**

Assess five circumstances when a company can result to court action in recovering debts. (5 marks)

(b) Explain four qualifications required for one to be appointed as an insolvency practitioner. (4 marks)

(c) Analyse the risks company directors face if their insolvent company goes into liquidation. (4 marks)

(d) In relation to alternatives to bankruptcy:

(i) Describe what is personal insolvency agreements. (4 marks)

(ii) Analyse three effects of personal insolvency agreements. (3 marks)

**(Total: 20 marks)**

### QUESTION FIVE

(a) "Test for insolvency is the company's inability to pay its debts.

**Required:**

Explain four circumstances under which a company will be deemed incapable of paying its debts under Insolvency Act of 2015. (4 marks)

(b) In relation to Insolvency Act of 2015, explain effects of liquidation on the following:

(i) Shareholder. (2 marks)

(ii) Creditor. (3 marks)

(iii) Voidable transactions. (3 marks)

(iv) Contracts. (3 marks)

(c) Analyse five circumstances under which an auctioneers licence can be revoked by Auctioneers Board. (5 marks)

**(Total: 20 marks)**



## CCP ADVANCED LEVEL

### DEBT RECOVERY MANAGEMENT

THURSDAY: 16 December 2021.

Time Allowed: 3 hours.

Answer ALL questions. Marks allocated to each question are shown at the end of the question.

#### QUESTION ONE

Zentamatt was admitted to corporate insolvency on 20 June 2020 by the High Court in Kenya. However, a month earlier, a court in Namibia, a country in the South-East of Africa, had appointed a Namibian based trustee to take charge of Zentamatt's assets located in Namibia, which was its regional hub of operations in Africa.

The underlying petition had been filed by two creditors in Namibia who asserted claims of unpaid dues worth KES. 280 million prompting the court in Namibia to order the seizure of one of Zentamatt's Aircraft. The aircraft was parked at an airport in the Coast of Namibia.

Following Zentamatt's admission to corporate insolvency proceeding in Kenya, the administrator appointed by the Namibian court came before the High Court of Kenya seeking recognition of Namibia's proceedings.

However, the High Court outrightly barred the administrator appointed by the Court in Namibia from participating in the insolvency proceedings in Kenya and declared the overseas bankruptcy proceedings null and void.

The Namibian court appointed administrator, appealed to the Court of Appeal and the Court of Appeal set aside the order and allowed the Namibian administrator to be part of and attend the creditors' meetings. This was only possible because the cross border laws were made on the principles of the UNCITRAL model law on cross border insolvency which recognised Kenya as the "foreign-main proceeding" and the Namibian proceeding as the "non-main proceeding".

#### Required:

(a) The Namibian court and the Kenyan courts each had effective and efficient insolvency laws to handle the Zentamatt case.  
With reference to the above statement, evaluate six objectives of effective and efficient insolvency laws. (6 marks)

(b) Explain the following terms as used in the above case study in relation to cross-border insolvency:  
(i) Foreign main-proceeding. (2 marks)  
(ii) Foreign non-main proceeding. (2 marks)  
(iii) Foreign representative. (2 marks)

(c) Discuss four reliefs that the Namibian Court appointed administrator might be granted by the Court in your country on recognition of a foreign proceeding from Namibia. (8 marks)

**(Total: 20 marks)**

#### QUESTION TWO

(a) Discuss three exceptions to the general rule in debt management that a debtor shall pay the charges of the auctioneer. (6 marks)

(b) Summarise four principles of debt management. (4 marks)

(c) Evaluate five disadvantages of arbitration as an alternative dispute resolution mechanism. (10 marks)

**(Total: 20 marks)**

**QUESTION THREE**

(a) Explain six causes of corporate insolvency. (6 marks)

(b) Summarise six rights of creditors in bankruptcy proceedings. (6 marks)

(c) Describe four arbitral tribunal orders that might be awarded to a party under United Nations Commission on International Trade Law (UNCITRAL). (8 marks)

**(Total: 20 marks)**

**QUESTION FOUR**

(a) Explain three circumstances which indicate that a debtor is unable to pay a debt. (6 marks)

(b) (i) Describe three persons who might make an application in court for the appointment of a liquidator of a partnership. (6 marks)

(ii) Analyse four ways through which operation of the law could cause dissolution of a partnership firm. (8 marks)

**(Total: 20 marks)**

**QUESTION FIVE**

(a) Evelyn Kula is a bankrupt Kenyan citizen domiciled in Canada purposely to avoid paying her creditors. She recently returned to Kenya and her long-time friend, Miriam Dea intends to file bankruptcy proceedings in court against her and Evelyn seeks your legal advice concerning bankruptcy of natural persons.

**Required:**

(i) Discuss four circumstances under which a person might make a bankruptcy application to the Court. (8 marks)

(ii) Analyse four types of debts from which a bankrupt might not be released even after being discharged from bankruptcy. (8 marks)

(b) Highlight four duties of a liquidator appointed to wind up a limited partnership. (4 marks)

**(Total: 20 marks)**

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**CCP PART III SECTION 6**  
**DEBT RECOVERY**

**THURSDAY: 29 November 2018.**

**Time Allowed: 3 hours.**

**Answer ALL questions. Marks allocated to each question are shown at the end of the question.**

**QUESTION ONE**

(a) Explain four duties of a committee of inspection (COI) in liquidation. (4 marks)

(b) On 12<sup>th</sup> June 2018, David parked his car along Right Road. Subsequently, the car's handbrake failed and the car rolled across the street and destroyed Benjamin's trees. Benjamin sued David and obtained judgement for Sh.500,000 being the reasonable value of the trees. Benjamin intends to collect the said amount from David and he has approached you for legal advice.

**Required:**

Advise Benjamin on eight legal means through which he might collect the judgement money from David. (8 marks)

(c) Alex Tumbo has been struggling to repay his debts to various creditors for the past two years. In a bid to understand the priority he can accord to each of his creditors, Alex Tumbo has approached you for advice on the various categories of debts.

**Required:**

Advise Alex Tumbo on eight categories of debt. (8 marks)

**(Total: 20 marks)**

**QUESTION TWO**

(a) Janice Kiilu is a debtor who was involved in bankruptcy proceedings five months ago. Last week, she was informed that the court has ordered for her arrest in relation to the bankruptcy proceedings. Janice Kiilu has approached you for advice as to what might have prompted the court to order for her arrest.

**Required:**

Explain to Janice Kiilu four circumstances that might have led to the issue of her warrant of arrest. (8 marks)

(b) Alice and Agnes were running a successful business partnership. The partnership has recently been experiencing serious challenges. Alice has approached you for advice on how she can dissolve her partnership with Agnes in a professional manner in order to save the partnership from a public relations nightmare.

**Required:**

Advise Alice and Agnes on five amicable ways through which they might dissolve their partnership. (10 marks)

(c) With reference to company liquidation, enumerate two individuals who might engineer the removal of a liquidator. (2 marks)

**(Total: 20 marks)**

**QUESTION THREE**

(a) In relation to recovery of debts through the court, highlight the Civil and Pecuniary Jurisdiction of the Small Claims Court. (6 marks)

(b) James successfully sued Jenga Limited and obtained a money decree, in which Jenga Limited was ordered to pay James Sh.5 million plus interest. Jenga Limited preferred an appeal against the judgement and made an application for stay of execution of judgement.

**Required:**

Evaluate four requirements that Jenga Limited must satisfy the court to grant a stay of execution. (8 marks)

(c) Describe three types of credit insurance policies. (6 marks)

**(Total: 20 marks)**

**QUESTION FOUR**

(a) Explain the following types of debt instruments:

- (i) Credit linked coupon bond. (2 marks)
- (ii) Commercial paper (CP). (2 marks)
- (iii) Certificate of deposit. (2 marks)

(b) Discuss four advantages of alternative dispute resolution mechanisms as used in credit management. (8 marks)

(c) If one is struggling with debt, filing for bankruptcy might be a good option. Before filing for bankruptcy, one should explore other alternatives.

**Required:**

Propose three alternatives to filing for bankruptcy.

(6 marks)

**(Total: 20 marks)**

**QUESTION FIVE**

(a) (i) Explain the meaning of the term "debt rescheduling". (4 marks)

(ii) Analyse three advantages of debt rescheduling to owners of business. (6 marks)

(b) Andrew Mali, a debtor suspects that his debt with ABC Ltd. might be structure-barred or extinguished. He is seeking your legal opinion on this matter.

**Required:**

Advise Andrew Mali on three actions he might take if his debt is structure-barred or extinguished.

(6 marks)

(c) Summarise two ingredients of the legal concept of locus standi within the context of debt recovery. (4 marks)

**(Total: 20 marks)**



## CCP PART III SECTION 6

### DEBT RECOVERY

THURSDAY: 24 May 2018.

Time Allowed: 3 hours.

Answer ALL questions. Marks allocated to each question are shown at the end of the question.

#### QUESTION ONE

(a) One of the preliminary considerations before initiating debt recovery is acknowledgement of debt.

**Required:**

(i) Explain the meaning of the term "acknowledgement of debt". (4 marks)

(ii) Describe two legal implications of an acknowledgement of debt. (4 marks)

(iii) Prepare a template of a debt acknowledgement letter by identifying its contents. (4 marks)

(b) With reference to insolvency proceedings, assess four duties of the official receiver under each of the following headings:

(i) With regard to the debtor's conduct. (4 marks)

(ii) With regard to the debtor's estate. (4 marks)

**(Total: 20 marks)**

#### QUESTION TWO

(a) You are the certified credit advisor of Pendo Consultancy Services Ltd. Your client, Tom Pepe has realised that his debts have gone out of hand and are becoming unmanageable faster than he thought. Tom Pepe is really scared and approaches you for advice regarding the management of his debts.

**Required:**

Advise Tom Pepe on three disadvantages of debt management. (6 marks)

(b) Discuss the procedure to be followed by a debtor who requires to obtain a court order for suspension of payments. (8 marks)

(c) Describe three types of bank accounts that might not be attached by way of a garnishee order. (6 marks)

**(Total: 20 marks)**

#### QUESTION THREE

(a) Enosh Ajab owes Daniel Ndovu Sh.5 million being the purchase price for goods supplied by Daniel Ndovu, a sole proprietor. Daniel Ndovu has discovered that Enosh Ajab is indebted to various creditors to the tune of Sh.30 million. Daniel Ndovu has been sending reminder letters and threatening legal action for the last two years but no payment has so far been received from Enosh Ajab. Daniel Ndovu has finally resolved to file bankruptcy proceedings against Enosh Ajab and seeks your guidance.

**Required:**

(i) Summarise four rights that the creditor of Enosh Ajab might be entitled to during the bankruptcy proceedings. (8 marks)

(ii) Analyse four consequences the bankruptcy proceedings might have on Enosh Ajab as a debtor. (4 marks)

(b) Morgan Kudai has been following up one of his debtors for an outstanding payment of Sh.20 million relating to supply of goods to the debtor in the ordinary course of business. Morgan Kudai has approached you for guidance.

Advise Morgan Kudai regarding the particulars to be included in the official court document for use in advancing his claim. (8 marks)

**(Total: 20 marks)**

**QUESTION FOUR**

(a) In all arbitration agreements regarding the resolution of commercial disputes and particularly in recovering of debts, certain provisions are implied unless they are expressly excluded by the parties to the agreement.

With reference to the above statement, discuss five implied terms in an arbitration agreement. (10 marks)

(b) Summarise five formal requirements of pleadings. (5 marks)

(c) Peter Okeke would like to make an application for the execution of a decree. The only requirement Peter Okeke is certain about is that the application should be in writing and signed by the applicant or his advocate or by some other person proved to the satisfaction of the court to be acquainted with the facts of the case. Peter Okeke has approached you for guidance on the particulars to be included in the decree.

Advise Peter Okeke on five of the particulars to be included in the decree. (5 marks)

**(Total: 20 marks)**

**QUESTION FIVE**

(a) (i) John Weza joined XY Associates which was a partnership business with an expiry period of 5 years. John Weza paid Sh.1 million as joining premium. Unfortunately, after 3 years, the firm was wound up before the expiry of its period. John Weza feels aggrieved as the firm was wound up before he had recouped his investment and therefore is desirous of recovering the joining premium.

Identify the legal principles applicable and advise John Weza on the possibility of recovering the joining premium. (6 marks)

(ii) The court has powers, on application of any partner to make orders removing a partner or breaking up a partnership.

Assess four considerations made by the court in making such orders. (4 marks)

(b) Describe four signs of insolvency that might be prevalent in business organisations tending towards insolvency. (4 marks)

(c) You are an insolvency practitioner in Camdavo Ltd. One of the creditors of Camdavo Ltd., Ms Rodgers, has come to you for advice on the appointment of committees of inspection.

**Required:**

Advise Ms Rodgers on three circumstances under which committees of inspection might be appointed. (6 marks)

**(Total: 20 marks)**

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## CCP PART III SECTION 6

### DEBT RECOVERY

**THURSDAY: 30 November 2017.**

**Time Allowed: 3 hours.**

**Answer ALL questions. Marks allocated to each question are shown at the end of the question.**

#### **QUESTION ONE**

(a) By a written agreement dated Friday, 3 March 2017, Chris Msaidizi advanced Triza Kopa, a colleague and a good friend a sum of Sh.12,000 payable within one month. Triza Kopa never repaid the sum within the agreed duration. On Wednesday, 4 October 2017, Chris Msaidizi wrote a demand letter to Triza Kopa demanding payment to which Triza Kopa replied: "Too bad, you will never get your money back even if you sue me as threatened". Chris Msaidizi feels aggrieved and seeks your legal advice.

**Required:**

Analyse the legal principles applicable in the above case and advise Chris Msaidizi on the viability of recovering the debt. (8 marks)

(b) Define the following terms as used in debt recovery:

(i) Time limitation. (1 mark)

(ii) Laches. (1 mark)

(c) Discuss five issues that might be considered by a company when the company is contemplating to convert debt into equity. (10 marks)

**(Total: 20 marks)**

#### **QUESTION TWO**

(a) Tom Tata owed his uncle Jerry Bwire Sh.3 million as at 30 October 2016. He also owed three other persons some unspecified sums of money. On 11 November 2016, Tom Tata paid Sh.500,000 and transferred a residential house worth Sh.2.5 million to Jerry Bwire in full satisfaction of Jerry Bwire's claim. On 1 December 2016, Tom Tata filed a bankruptcy petition in his own name seeking to be declared bankrupt. The bankruptcy trustee has since learnt about these facts and has approached you for legal advice.

**Required:**

Analyse the legal principles applicable in the above case and advise the bankruptcy trustee. (8 marks)

(b) In the context of alternative dispute resolution mechanisms:

(i) Outline six roles of the mediator in facilitative mediation. (6 marks)

(ii) Explain six advantages of institutional arbitration. (6 marks)

**(Total: 20 marks)**

#### **QUESTION THREE**

(a) John Kabaka, a resident of Kampala, Uganda entered into a contract with Daudi Robi, whose company is resident in Nairobi, Kenya.

After John Kabaka performed his part of the contract, Daudi Robi became reluctant to pay and after sometime he disappeared to Kenya. On learning this, John Kabaka obtained legal advice and filed a suit in the High Court of Uganda. The court directed that the summons of the case be served upon Daudi Robi in Nairobi.

**Required:**

Advise John Kabaka on the procedure to be followed in the service of summons of the High Court of Uganda upon Daudi Robi in Kenya. (10 marks)

(b) Hezron Shikwekwe has been appointed as the liquidator of Pamry Partnership. Hezron Shikwekwe has never participated in a winding up process and he has therefore approached you for guidance.

**Required:**

Advise Hezron Shikwekwe on the following two areas to enable him effectively discharge his role as the liquidator of Pamry Partnership:

(i) General duties of a liquidator. (4 marks)

(ii) Powers that a liquidator might exercise without sanction of the court. (6 marks)

(Total: 20 marks)

**QUESTION FOUR**

(a) Juma Chacha was declared bankrupt three years ago. The court later on made an order for the bankrupt's discharge. While making the order of discharge, the court prohibited Juma Chacha from engaging in certain matters without its approval.

**Required:**

With reference to the above statement, analyse the matters that Juma Chacha might not engage in without the court's approval. (10 marks)

(b) (i) State two contents of a judgement. (2 marks)

(ii) Zahara Rai entered into a commercial contract with Moses Mshamba who is a farmer. Unfortunately, Moses Mshamba breached the contract and so Zahara Rai successfully sued him and got a favourable judgement.

Zahara Rai applied for execution of the judgement and got attachment orders against Moses Mshamba's farm produce.

**Required:**

In relation to execution of judgement, analyse the legal provisions on attachment of agricultural produce. (8 marks)

(Total: 20 marks)

**QUESTION FIVE**

(a) Evaluate five circumstances in which a creditor might apply to the court for attachment of a debtor's property before judgement. (10 marks)

(b) Drecor Public Limited Company was incorporated on Monday, 4 April 2016. The company has never been issued with a trading certificate since it was registered. The members of the company are getting concerned as they feel that their investment might never bear fruits. The members have approached you for advice.

**Required:**

With reference to the insolvency law applicable in your country, advise the members of Drecor Public Limited Company on the following:

(i) Whether Drecor Public Limited Company might be liquidated. (2 marks)

(ii) Four circumstances under which a company might be liquidated by the court. (4 marks)

(iii) Four persons entitled to make application to the court for liquidation of a company. (4 marks)

(Total: 20 marks)

# KASNEB

## CCP PART III SECTION 6

### DEBT RECOVERY

THURSDAY: 25 May 2017.

Time Allowed: 3 hours.

Answer ALL questions. Marks allocated to each question are shown at the end of the question.

#### QUESTION ONE

(a) In bankruptcy proceedings, the general position is that any person within the court's jurisdiction is liable in bankruptcy but some persons are given a preferential treatment.

**Required:**

(i) In relation to the above statement, identify five persons who are likely to be given preferential treatment. (5 marks)

(ii) Assess six circumstances under which a debtor is said to have committed an act of bankruptcy. (6 marks)

(b) (i) Define the term "pleadings". (1 mark)

(ii) Highlight three documents that must accompany pleadings in a debt recovery civil suit. (3 marks)

(c) Analyse five instances under which a partnership that breaks up shall stand dissolved. (5 marks)

(Total: 20 marks)

#### QUESTION TWO

(a) Highlight three circumstances under which the limitation period for statute barred debts might be deemed to commence. (3 marks)

(b) With reference to negotiation as an alternative dispute resolution mechanism, discuss four essentials of distributive negotiation. (8 marks)

(c) Summarise six duties of the conciliator when resolving commercial disputes. (6 marks)

(d) Evaluate three rights of secured creditors during bankruptcy proceedings. (3 marks)

(Total: 20 marks)

#### QUESTION THREE

(a) Evaluate four conditions under which a foreign arbitral award might be enforceable in your country. (4 marks)

(b) Discuss the process of objection proceedings. (5 marks)

(c) Tusaidiane Bank Limited advanced Sh.1 million to Susan Kambi to enable her boost her motor vehicle import business. Subsequently, Susan Kambi was unable to repay the loan because her business was experiencing an economic downturn. Tusaidiane Bank Limited has threatened to file bankruptcy proceedings against Susan Kambi.

Advise Susan Kambi on four legal options that she might explore to avoid being sued by Tusaidiane Bank Limited. (8 marks)

(d) With reference to emerging issues and trends in debt recovery, outline the priority in which the receiver might apply monies received towards the repayment of a car loan. (3 marks)

(Total: 20 marks)

#### QUESTION FOUR

(a) Discuss four rules pertaining to hearing of cases on debtors default before a judge. (4 marks)

(b) Examine five steps that are most likely to be taken by a bailiff against a judgement debtor after the issue of a warrant of execution. (5 marks)

(c) Gian Okoth has been appointed as a liquidator of X Limited. The total creditors' claims amount to Sh.400 million while the available amount for distribution is Sh.300 million.

The creditors' claims are as follows:

- Creditor A claims Sh.100 million.
- Creditor B claims Sh.200 million.
- Creditor C claims Sh.60 million.
- Creditor D claims Sh.40 million.

**Required:**

Advise Gian Okoth on how to distribute the available amount of Sh.300 million to the creditors. (4 marks)

(d) Explain three ways of examining a witness in a court of law. (3 marks)

(e) In relation to the United Nations Commission on International Trade Law (UNCITRAL) rules on insolvency, evaluate two weaknesses of the balance sheet test. (4 marks)

**(Total: 20 marks)**

**QUESTION FIVE**

(a) With reference to debt recovery through civil suits:

(i) Describe four contents of a judgement. (4 marks)

(ii) Summarise the procedure for extracting a decree. (6 marks)

(b) In relation to debt management, explain the meaning of the following terms:

(i) Interest-only loan. (2 marks)

(ii) Conversion of debt to equity. (2 marks)

(iii) Debt restructuring. (2 marks)

(c) Assess two grounds upon which the purchaser's title to property acquired after the break-up of a partnership might not be legally challenged. (4 marks)

**(Total: 20 marks)**

# KASNEB

## CCP PART III SECTION 6

### DEBT RECOVERY

THURSDAY: 26 November 2015.

Time Allowed: 3 hours.

Answer ALL questions. Marks allocated to each question are shown at the end of the question.

#### QUESTION ONE

(a) Explain the rationale of limitation period for actions in law. (8 marks)

(b) Discuss four exceptions to the rule of limitation of actions. (8 marks)

(c) Highlight the limitation period for four different actions for breach of contract as stated in the Limitation of Actions Act. (4 marks)

**(Total: 20 marks)**

#### QUESTION TWO

(a) Highlight four circumstances under which the court would allow attachment of a defendant's property before judgment is entered against him. (4 marks)

(b) The parties to a contract of sale of a motor vehicle are both in breach of the agreement. Unable to resolve the matter on their own, the seller has repossessed the motor vehicle and moved to court for recovery of the balance due.

(i) Explain five orders which the court might make. (5 marks)

(ii) Highlight five factors which the plaintiff in (b) (i) above needs to prove in order to sustain his claim in court. (5 marks)

(c) The court shall, after the case is heard, pronounce judgment and on such judgment a decree shall follow.

Explain the circumstances under which it shall not be necessary to hear the case before pronouncing judgment. (6 marks)

**(Total: 20 marks)**

#### QUESTION THREE

(a) Outline four grounds upon which a person detained in prison in execution of a decree might be released from such detention before the expiry of the six months. (4 marks)

(b) Anne Mkapa and Ben Mkapa obtained a loan from Jijenge Building Society to purchase a family house. The loan is secured on a title deed of the house. Ben Mkapa's business has failed and they have since defaulted in servicing the loan. The branch manager of the society has indicated that he will petition for Ben Mkapa's bankruptcy if he does not pay the arrears immediately.

(i) Assume you are appointed as a trustee of Ben Mkapa's property, explain four powers that have been bequeathed upon you. (4 marks)

(ii) Upon appointment of a trustee, Anne Mkapa visits your office to discuss her concerns. She is alarmed to discover that her husband is experiencing financial difficulties as he rarely discusses with her the financial status of the business. Anne Mkapa seeks your advice particularly as to whether the family might be dispossessed of the house.

Advise Anne on whether the family might be dispossessed of the house. (4 marks)

(iii) You discover that Ben Mkapa has insufficient assets to pay off his creditors, but is a partner in a flower firm that is financially sound.

Discuss the rights of Ben Mkapa's creditors vis-à-vis the firm's property. (8 marks)

**(Total: 20 marks)**

**QUESTION FOUR**

(a) Discuss five provisions implied in every arbitration agreement unless expressly excluded by the parties. (10 marks)

(b) Designing an effective and efficient insolvency law involves the consideration of a common set of issues relating to the substantive and procedural legal framework and the institutional framework required for its implementation.

In light of the above statement, analyse five general features of an insolvency law. (10 marks)

**(Total: 20 marks)**

**QUESTION FIVE**

(a) Apart from the borrower who is perfectly able to pay his debt but chooses not to, most arrears occur through no intentional fault of the borrower.

In relation to the above statement, discuss six solutions to arrears citing the suitability of each solution. (12 marks)

(b) With regard to the principle of res judicata, outline four circumstances under which a foreign judgment might not conclusively deal with a matter involving the same parties and same subject matter. (8 marks)

**(Total: 20 marks)**

# KASNEB

## CCP PART III SECTION 6

### DEBT RECOVERY

THURSDAY: 26 May 2016.

Time Allowed: 3 hours.

Answer ALL questions. Marks allocated to each question are shown at the end of the question.

#### QUESTION ONE

(a) With reference to debt management, outline four rules governing payment of interest on loans. (4 marks)

(b) Explain how the following debt management methods could be used as opposed to civil litigation:

- (i) Foreclosure. (2 marks)
- (ii) Surrender of securities. (2 marks)
- (iii) Suspended payments. (2 marks)

(c) Distinguish between the following terms as used in civil litigation for debt recovery:

- (i) "Judgement" and "decree". (2 marks)
- (ii) "Decree holder" and "judgement debtor". (2 marks)

(d) Highlight six modes of execution as provided for in the civil procedure and/or guidelines in your country. (6 marks)  
**(Total: 20 marks)**

#### QUESTION TWO

(a) Pryauka Shahiri and Terry Luseno are partners carrying on business as manufacturers of cosmetics but have failed to pay excise duty for their cosmetic products. Evidence also shows that they are unable to meet any other financial obligations as and when they fall due.

Pryauka Shahir is a minor while Terry Luseno has since become insane.

#### Required:

- (i) Analyse the legal principles applicable in the above case. (8 marks)
- (ii) Advise the commissioner of customs and excise duty whether he could successfully sue the partners. (2 marks)

(b) (i) "Service outside the country of summons or notice of summons might be allowed by the court under certain circumstances".

In reference to above statement, assess five such circumstances. (5 marks)

(ii) Describe the process of service of notice of summons in a foreign country as provided for in your country's civil laws and procedures. (5 marks)  
**(Total: 20 marks)**

#### QUESTION THREE

(a) Roy Timoi is a disgruntled partner in Timoo Enterprises. He intends to apply to the court for the appointment of a receiver of the partnership property.

Summarise five grounds which Roy Timoi might rely on to convince the court to grant him his application. (10 marks)

(b) In relation to arbitration, examine the reasons why an arbitration might be considered to be:

- (i) Domestic. (3 marks)
- (ii) International. (3 marks)

(c) An arbitration agreement might be in the form of an arbitration clause in a contract or in the form of a separate agreement.

Explain the circumstances under which an arbitration agreement could be said to be in writing. (4 marks)  
(Total: 20 marks)

**QUESTION FOUR**

(a) Jezebel Waudo sued Aaron Kyalo for breach of contract. On the hearing day, Jezebel Waudo got a pleasant surprise when she arrived in court and found that Aaron Kyalo was conspicuously missing. The Judge gave Jezebel an opportunity to proceed with her case, Aaron's absence notwithstanding.

Describe the procedure Jezebel might follow in presenting evidence to enable her obtain a judgement in default of appearance. (10 marks)

(b) (i) Movable property could be used as a means of providing credit protection. With reference to property mobility, explain the place of suing as a preliminary consideration before instituting a debt recovery suit. (4 marks)

(ii) In determining the viability of a debt, inability to pay a debt comes into question.

Explain three factors that might indicate that a debtor has no reasonable prospect of being able to pay a debt that is not immediately payable. (6 marks)

(Total: 20 marks)

**QUESTION FIVE**

(a) With reference to the United Nations Commission on International Trade Law (UNCITRAL) on cross-border insolvency.

Describe three purposes of the model law. (6 marks)

(b) Suggest eight ways proposed by the World Bank Principle and Guidelines for effective insolvency and Creditor Rights Systems. (8 marks)

(c) With reference to emerging trends in bankruptcy, describe three alternatives to bankruptcy. (6 marks)

(Total: 20 marks)

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# KASNEB

## CCP PART III SECTION 6

### DEBT RECOVERY

THURSDAY: 24 November 2016.

Time Allowed: 3 hours.

Answer ALL questions. Marks allocated to each question are shown at the end of the question.

#### QUESTION ONE

(a) A court order of discharge from bankruptcy may be both conditional and suspensive.

In light of the above statement, identify five orders which the court might grant in favour of the bankrupt who has applied for discharge. (10 marks)

(b) Explain five grounds which the court might consider while granting an order for dissolution of a partnership. (10 marks)  
(Total: 20 marks)

#### QUESTION TWO

(a) (i) In relation to court judgement and decree, indicate four options available to a bank upon receipt of a garnishee order. (10 marks)

(ii) Highlight two circumstances when a garnishee order might not be obeyed. (4 marks)

(b) With reference to attachment of debts, outline three types of bank accounts which could be attached. (6 marks)  
(Total: 20 marks)

#### QUESTION THREE

(a) Differentiate between the following mechanisms of solving commercial disputes outside the courts:

(i) "Conciliation" and "Negotiation". (4 marks)

(ii) "Mediation" and "Arbitration". (4 marks)

(b) Depending with the circumstances surrounding each particular case, a court might pronounce a summary judgement.

In reference to the above statement, explain the following:

(i) Summary judgement. (2 marks)

(ii) Circumstances under which summary judgement might be pronounced. (10 marks)  
(Total: 20 marks)

#### QUESTION FOUR

(a) Stella Tambo took her car to March Motor repairs for a complete engine overhaul. The mechanic at the garage assured her that the car would be very efficient in terms of speed and the engine would last another 5,000 km when the repairs were complete. The following day Stella Tambo collected her car and paid for the agreed repair charges of Sh.10,000.

After driving for only two kilometres, the car developed mechanical problems prompting her to drive back to the garage. At the garage no one appeared interested in listening to her.

Stella Tambo is aggrieved and seeks your legal advice.

Analyse the legal principles applicable in the above case and advise Stella Tambo the preliminary considerations she should make before initiating action for remedy by March Motor Repairs. (10 marks)

(b) Describe five persons who might deliver summons once they have been issued by a court. (5 marks)

(c) Explain the meaning of the term "locus standi" citing its applicability in civil cases. (5 marks)  
(Total: 20 marks)

**QUESTION FIVE**

(a) When a company is being liquidated, every present and former member is liable to contribute to its assets up to any amount sufficient for payment of its debts and liabilities.

With reference to the above statement, discuss the liability of present and former members as contributories. (8 marks)

(b) Explain two circumstances in which a company might be liquidated voluntarily. (4 marks)

(c) Discuss four advantages of appointing a receiver under receivership. (8 marks)

**(Total: 20 marks)**

# KASNEB

## CCP PART III SECTION 6

### DEBT RECOVERY

#### PILOT PAPER

September 2015.

Time Allowed: 3 hours.

Answer ALL questions. Marks allocated to each question are shown at the end of the question.

#### QUESTION ONE

(a) (i) Explain three factors to consider before instituting a suit. (6 marks)

(ii) In relation to civil suits, explain two types of jurisdiction of a court. (4 marks)

(b) Highlight four circumstances when a resjudicata plea might not succeed. (4 marks)

(c) Explain the following terms as used in debt management:

(i) Rescheduling. (2 marks)

(ii) Amortisation. (2 marks)

(iii) Interest only mortgage. (2 marks)

**(Total: 20 marks)**

#### QUESTION TWO

(a) (i) Define the term "pleading" as used in civil suits. (2 marks)

(ii) State four documents that must be attached to a plaint at the time of filing a suit. (4 marks)

(b) Describe three circumstances when a court can grant an order of attachment before judgement. (6 marks)

(c) John and Mercy entered into a contract for the supply of goods. Mercy breached the contract and John successfully sued her for damages. However, Mercy did not have property that could be attached. John later discovered that Simon owed Mercy an amount of money equivalent to that owed by Mercy to John.

Advise John. (8 marks)

**(Total: 20 marks)**

#### QUESTION THREE

(a) Explain the following terms as used in alternative dispute resolution mechanisms:

(i) Negotiation. (2 marks)

(ii) Arbitration. (2 marks)

(b) (i) Explain three consequences of a debtor being declared bankrupt. (6 marks)

(ii) Explain four offences that can be committed by a bankrupt. (8 marks)

(c) Highlight two functions of the mediation accreditation committee. (2 marks)

**(Total: 20 marks)**

**QUESTION FOUR**

(a) Outline the order of priority in distribution of assets during the dissolution of a partnership. (4 marks)

(b) (i) Outline the content of a judgement of a court. (6 marks)

(ii) With reference to Section 44 of the Civil Procedure Act, outline the property which is not available for attachment on execution of a decree. (6 marks)

(c) Explain four circumstances under which a court might send a decree to another court for execution. (4 marks)

**(Total: 20 marks)**

**QUESTION FIVE**

(a) Explain three provisions of the law relating to capital contribution by a partner. (6 marks)

(b) In relation to corporate insolvency, state four functions of a committee of inspection. (4 marks)

(c) Explain three circumstances under which summary judgement might be granted. (6 marks)

(d) In a members voluntary winding up, directors have a duty to file a declaration of solvency.

Explain two matters which must be included in a declaration of solvency. (4 marks)

**(Total: 20 marks)**

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## CCP PART III SECTION 6

### DEBT RECOVERY

**FRIDAY: 27 November 2020.**

**Time Allowed: 3 hours.**

**Answer ALL questions. Marks allocated to each question are shown at the end of the question.**

#### QUESTION ONE

(a) Assess any four debt instruments that an organisation could use to raise capital. (4 marks)

(b) Examine four attitudes that could be avoided by credit control staff in order to enhance debt collection. (4 marks)

(c) Rachel Mali is embroiled in a dispute with her friend over unpaid debts. She is considering two options; meditation or litigation, to sort out the dispute.

Advise her on the following:

(i) The difference between "conflict" and "dispute". (2 marks)

(ii) Five reasons why meditation is not an appropriate method of dispute resolution. (5 marks)

(iii) Five advantages of litigation over negotiation. (5 marks)

**(Total: 20 marks)**

#### QUESTION TWO

(a) In the context of debt recovery through legal process:

(i) Outline five particulars that a statement of claim should contain when being lodged in a small claims court. (5 marks)

(ii) Evaluate five grounds upon which a person can lodge a claim before the small claims court. (5 marks)

(b) Explain five factors that an organisation should consider before writing-off a business debt. (5 marks)

(c) Nate and Kim are professional accountants carrying on a limited liability partnership business under the name Nate and Kim Associates. The partnership is in a dire financial situation and some of its creditors have applied to the court for an administration order. Nate and Kim have opposed the application, but are clueless about the power of the court to appoint an administrator under these circumstances and they have approached you for legal advice.

**Required:**

In the context of the above facts, summarise five orders that the court might make, upon hearing the application.

(5 marks)

**(Total: 20 marks)**

#### QUESTION THREE

(a) Distinguish between "debt protection insurance" and "credit insurance". (4 marks)

(b) If a claim is contested, the burden lies on the plaintiff to prove it.

Describe three types of proof required to sustain a claim. (3 marks)

(c) Analyse three circumstances under which the court may issue a garnishee order. (6 marks)

(d) Hellen is an undischarged bankrupt who owes Miriam a sum of Sh.800,000. Hellen intends to make an application to the official receiver for a summary instalment order allowing her to pay Miriam's debt by way of instalments.

**Required:**

Describe the information that Hellen might be required to state in her application in order for her to convince the official receiver to rule in her favour. (7 marks)

**(Total: 20 marks)**

**QUESTION FOUR**

Ben Juma has been adjudged bankrupt by the High Court. He owed his creditors and employees amounts in excess of Sh.10,000,000. The bankruptcy trustee intends to pay debts in the order prescribed in the law.

**Required:**

Discuss the payment of the said debts under the following headings:

(a) First priority claims. (8 marks)

(b) Second priority claims. (8 marks)

(c) Four alternatives to bankruptcy. (4 marks)

**(Total: 20 marks)**

**QUESTION FIVE**

(a) Debt management and recovery follows a well thought process that enhances collection.

Appraise the four point procedure that is used by firms in debt recovery. (4 marks)

(b) Discuss eight disadvantages of receivership within the context of insolvency law. (8 marks)

(c) Evaluate four functions of the liquidator in a creditors' voluntary winding up of a company. (8 marks)

**(Total: 20 marks)**



## CCP PART III SECTION 6

### DEBT RECOVERY

WEDNESDAY: 27 November 2019.

Time Allowed: 3 hours.

Answer ALL questions. Marks allocated to each question are shown at the end of the question.

#### QUESTION ONE

(a) A judgement debtor, upon conviction, might be detained in prison in the process of execution of a decree.

Outline four reasons that might lead to the release of such a debtor before the lapse of the conventional six months. (4 marks)

(b) With reference to the doctrine of "res-judicata", a judgement shall be conclusive as to any matter thereby directly adjudicated upon between the same parties or between parties under whom they or any of them claim, litigating under the same title.

Examine three exceptions to the above principle. (6 marks)

(c) In commercial debt recovery litigation, it is beneficial for the creditor to have an acknowledgement of debt by a debtor.

Discuss the benefits of this acknowledgement of debt (AOD) to the creditor. (10 marks)

(Total: 20 marks)

#### QUESTION TWO

(a) In relation to dissolution of a partnership:

(i) Explain "dissolution of a partnership which has broken up". (4 marks)

(ii) Evaluate four ways in which partnership properties will be applied upon the dissolution of a partnership. (8 marks)

(b) Analyse four consequences of declaration of bankruptcy to a debtor.

(8 marks)

(Total: 20 marks)

#### QUESTION THREE

(a) (i) Dennis Dua was adjudged bankrupt. He has found out that he can apply for discharge from bankruptcy. He has approached you for advice on how to prepare and lodge a bankruptcy trustee report with the court.

Advise Dennis on the contents of this report. (5 marks)

(ii) On making an order for discharge or at any earlier time, the court might prohibit the bankrupt from doing all or certain activities, after discharge from bankruptcy, without the Court's approval.

**Required:**  
Describe five activities that a bankrupt is prohibited from engaging in. (5 marks)

(b) With reference to United Nations Commission on International Trade Law (UNCITRAL) model law on cross border insolvency:

(i) Summarise two objectives of the model law. (4 marks)

(ii) Evaluate three instances where the model law is applicable. (6 marks)

(Total: 20 marks)

**QUESTION FOUR**

(a) Explain the following debt management terms:

- (i) Capitalisation of debts. (2 marks)
- (ii) Receivership under a charge. (2 marks)
- (iii) Foreclosure under a security agreement. (2 marks)

(b) Distinguish between "mediation" and "negotiation" as mechanisms of alternative dispute resolution in commercial dealings. (4 marks)

(c) Douglas Didi borrowed a loan of Sh.2 million from Chapaa Bank. He secured the loan through a charge over his house which was valued at Sh.5 million. During the election period, Douglas' business deteriorated and the loan went into arrears. Upon his failure to clear the arrears, Chapaa Bank advertised the house for sale and eventually sold the house for Sh.1.5 million.

Douglas feels aggrieved and seeks your advice.

**Required:**

- (i) Advise Douglas on the legal procedures that the bank could have followed before selling the house. (8 marks)
- (ii) Propose two safeguards that Douglas has in relation to the sale of his house. (2 marks)

**(Total: 20 marks)**

**QUESTION FIVE**

(a) Right Ltd. obtained a judgement against Mine Ltd. for the payment of Sh.3 million. On execution, Right Ltd. discovered that Mine Ltd. did not own any attachable property. However, it was discovered that Mine Ltd. was using machines belonging to New Ltd. and a motor vehicle belonging to the directors of Mine Ltd. Upon this discovery, Right Ltd. instructed auctioneers to attach the machines and the motor vehicle.

The management of New Ltd. and the Directors of Mine Ltd. feel aggrieved.

**Required:**

Advise the management of New Ltd. and the Directors of Mine Ltd. on the procedure they might follow to prevent the execution by Right Ltd. (8 marks)

(b) In relation to court proceedings, explain three conferences to be conducted before a trial. (6 marks)

(c) Enumerate six persons who can represent a creditor in a creditors' meeting. (6 marks)

**(Total: 20 marks)**



## CCP PART III SECTION 6

### DEBT RECOVERY

THURSDAY: 23 May 2019.

Time Allowed: 3 hours.

Answer ALL questions. Marks allocated to each question are shown at the end of the question.

#### QUESTION ONE

(a) (i) Deborah and her colleagues are embroiled in a labour dispute with their employer at the Employment and Labour Relations Court relating to harassment and discrimination at their workplace. The trial judge has referred the matter to a conciliator for an out of court settlement. Deborah seeks your legal advice on the role of the conciliator.

**Required:**

Prepare for Deborah a list detailing three do's and three don'ts of the conciliator during the conciliation process. (6 marks)

(ii) Mutira has been in leather tanning business locally for more than ten years and usually solves commercial disputes relating to his business operations through arbitration. He is desirous of expanding to foreign markets and is quite confused on whether his preferred dispute resolution tool will be effective.

In line with this scenario, explain to Mutira what constitutes an international arbitration. (4 marks)

(b) A, B and C are business partners trading as ABC Traders. The partners are proud owners of a partnership property that fetches a considerable monthly income. Steve Wambua has obtained a judgement and decree against A for the recovery of a debt of Sh.500,000. Steve's lawyers have applied to court for execution of the decree against A as a partner of ABC Traders. Steve has no knowledge about the orders that the court might grant upon hearing the application.

**Required:**

Advise Steve on five remedies that the court might grant upon hearing the application for the above execution above. (5 marks)

(c) The business relationship of the partners of Billy Club Security firm is so acrimonious that they avoid eye and hand contact every time they meet. The partners are contemplating winding up their partnership and have approached you for legal advice.

**Required:**

Demonstrate five rules that might be observed in settling of accounts between the partners of Billy Club Security Firm upon winding up their partnership business. (5 marks)

(Total: 20 marks)

#### QUESTION TWO

(a) In the context of debt recovery via civil cases:

(i) Evaluate five purposes of summary judgement. (5 marks)

(ii) Explain three orders the court might make upon hearing an application for summary judgement. (3 marks)

(b) Explain four modes of service of summons on foreign companies that are registered in your country. (4 marks)

(c) With reference to judgment and decree, examine four modes of execution for various subject matters. (8 marks)

(Total: 20 marks)

### QUESTION THREE

(a) Knisha Limited is undergoing liquidation and in one of the creditor's meetings, it was proposed that the liquidator should also act as the administrator but a faction of the creditors became uncomfortable and counter-proposed that an independent administrator in the liquidation be appointed. This confused Katila, one of the semi-literate creditors because he only new about the powers of the liquidator but could not fathom what the powers of an administrator in liquidation were.

**Required:**

Assess ten powers of an administrator during companies' liquidation so as to assist Katila make a difference between the powers of a liquidator and those of an administrator. (10 marks)

(b) Paul owes Peter Sh.50,000. Paul has become so elusive and Peter's efforts to chase him for payment have failed. Peter has learnt that Paul intends to file a bankruptcy petition so that he can be freed from his debts. Paul has informed Peter that he will recover nothing from him. Peter is aggrieved and approaches you for legal advice.

**Required:**

(i) Suggest to Peter four options that he might use to recover his debt from Paul. (4 marks)

(ii) Discuss six rights of a debtor. (6 marks)

**(Total: 20 marks)**

### QUESTION FOUR

(a) Diana Maina intends to take a mortgage but is afraid that she might be unable to pay the loan promptly as expected. Diana is ignorant on how debt protection works and seeks your advice.

**Required:**

Advise Diana on four alternatives to debt protection. (4 marks)

(b) Explain three responsibilities of the receiver in debt management. (3 marks)

(c) Mr. John Fukara filed for a bankruptcy petition after failing to pay his creditors for a considerable period of time. He has been cooperative in the whole process and proceedings. However, after the adjudication order, Mr. Fukara is full of fear that merely everything he owns will be deprived of him and he will remain bankrupt for the remaining part of his life. He has approached you for your professional guidance.

Advise Mr. Fukara on the following matters:

(i) Bankrupt's entitlement to retain certain assets. (6 marks)

(ii) Automatic discharge of the bankruptcy. (4 marks)

(iii) Public examination of the bankrupt before court concerning discharge. (3 marks)

**(Total: 20 marks)**

### QUESTION FIVE

(a) Amka Twende ordered goods worth Sh.250,000 from Purab Industries Ltd. The goods were to be paid for in two instalments upon paying a deposit of Sh.50,000. Four months down the line, no payment has been made.

The owner of Purab Industries Ltd. Mr. Purab Mehra feels aggrieved and has sort your services for a demand letter in respect of the money owed.

**Required:**

(i) Define the term "demand letter". (2 marks)

(ii) Draft a demand letter in respect of the debt capturing five key pieces of information. (10 marks)

Note: Ignore salutations and draft the form and content.

(b) Debt collection practices across emerging markets vary with legal frameworks, regulatory processes, risk appetite and credit culture. Nevertheless, they face a reasonably common set of challenges. (Responsible Debt Collection in Emerging Markets, IFC page 6)

With reference to the above statement, propose eight challenges encountered by emerging markets. (8 marks)

**(Total: 20 marks)**